

Paul Colangelo

CEO, Avenu Insights & Analytics



Paul Colangelo is CEO of Avenu Insights & Analytics, a Mill Point Capital Company, responsible for leading the operations, strategy and growth of the company. A real visionary in the State & Local Market, Mr. Colangelo is known as a trusted advisor to his customers and partners.

Prior, Mr. Colangelo was President & COO of LS&S where he led the transition and professionalization of the organization. Prior, Mr. Colangelo was President of Appriss' and was responsible for the strategic direction of the business. Mr. Colangelo spent over 5 years with Appriss where he was a major visionary and driver for diversifying the portfolio's revenue growth. Just recently, partnered alongside the CEO to lead a successful exit transaction by transitioning ownership from Bain Capital to Insight Venture Partners.

Before joining Appriss, Mr. Colangelo was vice president of Convergys Global Business Unit, a \$2.5B global leader in relationship management where he was responsible for the satisfaction, relationship management and overall success of his client services programs in the government, automotive and transportation markets with revenues of \$300M.

Over the past 20 years, Mr. Colangelo has worked in various executive leadership roles for LexisNexis and ChoicePoint, focused on the identity and data analytics markets and known by his clients and partners as a real thought leader and innovator in the market.

Mr. Colangelo earned his bachelor's degree from Seton Hall University and his MBA from Strayer University. He also participates on the National Center for Missing & Exploited Children Law Enforcement Advisory Board, Blessings in a Backpack National Board, Netwisedata & Spokeo Advisory Board. He has also served in other board capacities throughout his career.

Mr. Colangelo and his wife, Christina, reside in Virginia, with their sons Christian, Paul IV, Domenic and daughter Jenna and Sophia.